



Fiscal Years 2027-2029
Pre-bidder's Conference

March 31, 2026

Presented by: Katlyn Franks, Financial Services Analyst

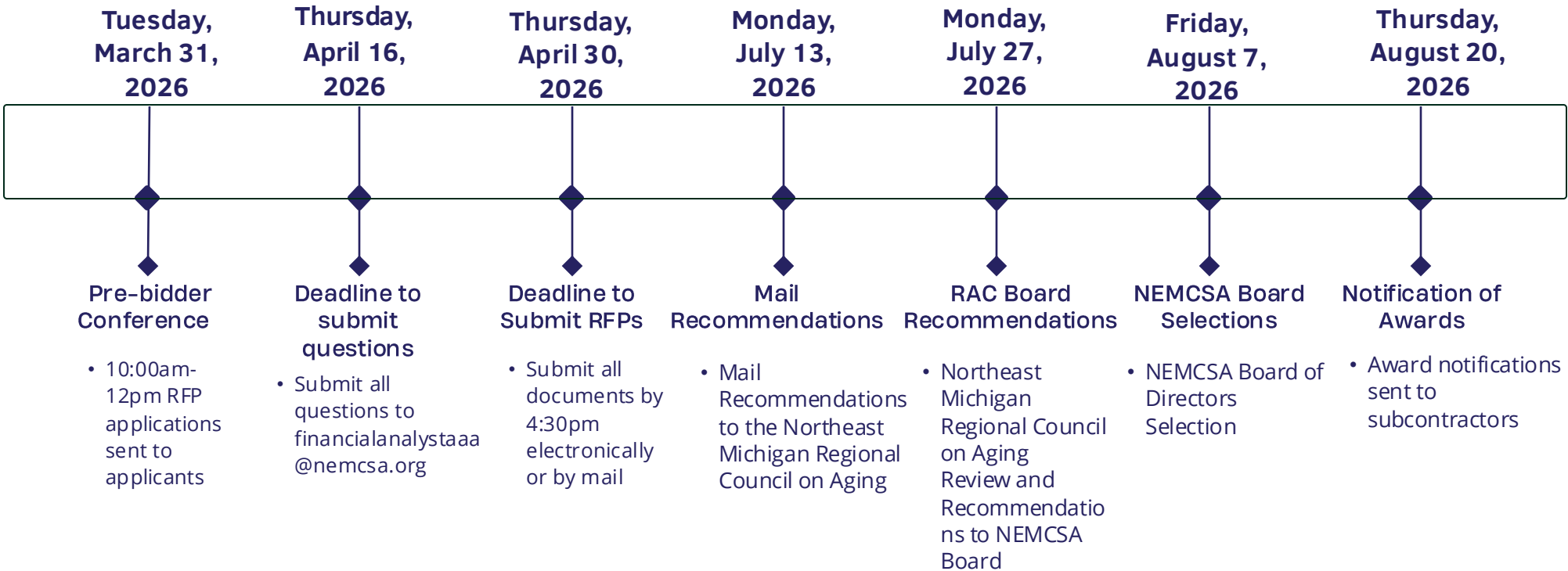
Annual Contracts Fiscal Year 2027 Overview

- The Northeast Michigan Community Service Agency Inc. (NEMCSA) - Region 9 Area Agency on Aging has funding available for Evidence-Based Disease Prevention Health Promotion, Elder Abuse Prevention, National Family Caregiver Support Program and Merit Award/State Caregiver Support Funds for Fiscal Year 2027
- FY 2027 annual contracts will begin October 1, 2026 and end September 30, 2027

Multi Year Proposals Overview

- Funding is available for the following services Homemaking, Personal Care, Respite, Congregate Meals, Home Delivered Meals, Carry-Out Meals, and Transportation
- FY 2027-2029 three-year contracts will begin October 1, 2026 and end September 30, 2029.
- Utilize FY 2027 Estimated Allocations for estimated funding amounts
- New maximum unit calculation rate for in-home services is \$32.00/hour (Homemaking, Personal Care, and Respite)
- Request for Proposal – Legal Assistance
- Complete a Blank Summary Budget (7 pages total) to encompass core services and include in the proposal

RFP TIMETABLE



FY 2027 Annual Contracts: October 1, 2026 - September 30, 2027

FY 2027-2029 Contracts: October 1, 2026 - September 30, 2029

Estimated Available Funds - FY 2027

Title IIID Evidence Based
Disease Prevention \$24,000

Title IIIE National Family
Caregiver Support Program
\$109,379

The Merit Awards/State
Caregiver Support \$116,171

Title VII/Elder Abuse
Prevention \$6,149

Application Information

- NEMCSA - Region 9 Area Agency on Aging reserves the right to accept or reject, to fund in whole or in part any proposal received
- Amount requested = how much grant funding is being requested
- Provide a complete budget and narrative with yearly expense projections and unit costs (separate budgets for each program)
- On budget form - support from other resources includes program income and cash match

Application Information (continued)

- Proposal Review Process (scoring criteria used by committee is included with Application Information)
- Appeals Procedure included in Application Information
- Cash Match 10%
- Program income reminder: employee(s) handling program income must be bonded
- Include a clear explanation on how units were calculated
- Minimum Standard Assurance is complete

Caregiver Programs/ Title III-E (National Family Caregiver Support) Funding

The National Family Caregiver Program is intended to help family members who are struggling to care for their loved ones that are ill or have disabilities.

Examples of Title III-E Funding Options:

- Powerful Tools for Caregivers
- Kinship Care Program
- Caregiver Conference
- Respite
- Support Groups

Application – Title III E National Family Caregiver Support \$109,038

Tentative FY 27 funding by category:

- Caregiver Education \$10,000
- Caregiver Support \$10,000
- Caregiver Training \$5,000
- Kinship \$19,038
- Respite Care \$50,000
- Health Promotion Disease Prevention \$ 15,000
- Complete a separate budget for each different category
- ACLS Operating Standards: Caregiver Education C-21, Caregiver Support C-22, Caregiver Training C-23, Kinship C-19 , Respite B-10, EBDP C-18

****EST is now three separate caregiver standards.**

Application – Title III National Family Caregiver Support \$108,903

Caregiver Education:

- Contacts with a group of older adults, their caregivers, or the general public to inform them of caregiver services or resources available within their communities.
- Health fairs, publications, newsletters, brochures, caregiver conferences, publicity or mass media campaigns, and other similar informational activities
- NAPIS form not required

Caregiver Support:

- A service that is led by a trained individual, moderator, or professional, to facilitate discussions on common experiences, concerns of caregivers, and to develop a mutual support system
- NAPIS form not required

Application – Title III E National Family Caregiver Support Continued

Caregiver Training:

- A service that provides instruction to improve knowledge and performance of specific skills relating to caregiving roles and responsibilities.
- Skills may include, but are not limited to, activities related to health, nutrition, financial management, personal care, and/or communication.
- NAPIS form **IS** required.

Application – Merit Award

Tentative FY 27 Funding \$116,171

Merit I, Merit II, and State Caregiver Support funding is to be used for adult day services. The three grants are combined on one application.

- Available funding covers the following services:
 - Establishing an Adult Day Services (ADS) where one does not currently exist
 - Expanding or enhancing existing ADS
 - On-going support of ADS
- Cost Sharing Schedule must be submitted with application
- ACLS Operating Standard C-1

Application – Title VII Elder Abuse Prevention Tentative FY 27 Funding - \$6,149

Activities to develop, strengthen and carry-out programs for prevention and treatment of elder abuse, neglect and exploitation.

- Professional/paraprofessional training
- Community outreach (Elder Abuse Conference)
- Public education
- Case consultation
- Units of Service-one hour of contact with organizations to develop coordinated, comprehensive services for target population
- ACLS Operating Standard C-15

Application – Title IID Evidence Based Disease Prevention Tentative FY 27 Funding - \$24,000

The Evidence-Based Disease Prevention (EBDP) funds are intended to provide individual participants 60+ with information and support to assist them in avoiding illness and improving health status.

- All programs must meet level III criteria - reference Health Promotion Disease Prevention Approved Programs
- On application, if other is chosen, # 12 in Project Narrative must be completed
- Expected # attendees
- Leader contact listing found on NEMCSA website
- ACLS Standard C-6

FIND THE UPDATED EBDP APPROVED PROGRAM LIST ON OUR WEBSITE!

Documents
available on the
NEMCSA
website under
Senior Services

RFP Timetable

Application Info

Request for Proposal – Title IIID
Evidence Based Disease Prevention

Request for Proposal – Title VII Elder
Abuse Prevention

Request for Proposal – Title IIIE
National Family Caregiver Support

Request for Proposal – Merit

Request for Proposal - Core
Services

2027-2029 Budget Template

Documents
available on
NEMCSA
website
(continued)

Region 9 AAA Goals & State Goals

IIID EBDP Approved Program Listing

Region 9 AAA Current Leader Listing

Kinship Guidelines

ACLS Bureau Operating Standards

Region 9 AAA Local Policies

Pre-bidders 2027 PowerPoint

Abbreviations List

2027-2029 Multi-Year Plan Goals

Goal 1:

Reduce the impact of social isolation on older adults and improve access to information, assistance, and social outlets through a variety of means to improve the lives of aging adults in Northeast Michigan.

Goal 2:

Ensure older adults have a robust, well-trained workforce to serve their needs.

Goal 3:

Ensure access to services and supports in a manner consistent with person-centered practices.



Before submitting your application...

- Review for typos and have someone else proofread
- Ensure applications are complete and signed
- Budget totals and budget narrative totals should equal
- Read the standards to ensure the program is following guidelines
- Ensure all attachments are included (where applicable)
- Complete all sections (do not skip unless instructed to do so)
- Ensure project narrative questions are answered
- Minimum Standard Assurance is included (may be completed once for all programs requesting, if all programs are listed)

Important Date Reminders

Deadline to Submit Questions: Thursday, April 16, 2026:

Questions may be submitted via email to financialanalystaaa@nemcsa.org

Deadline to Submit RFPs: Thursday, April 30, 2026 by 4:30pm

Email one signed and complete copy to financialanalystaaa@nemcsa.org
(Submit one email with all required documentation)

OR

Mail/Drop-off one signed original and three copies to Yvette Smigelski, Region 9
AAA to the address: 2569 US 23 South, Alpena, MI 49707

QUESTIONS?

THANK YOU

Your help is appreciated in bringing services to the seniors
in our communities!

